3/27/84
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Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

January, 1984

Manufacturers shipped 19,790 mobile/manufactured homes to retail sales locations and permanent sites during January 1984. This was a 11% increase from the 17,783 homes shipped in January 1983.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1983	1984	PERCENTAGE CHANGE		1983	1984	PERCENTAGE CHANGE
JANUARY	18,109	19,981	+10%	JANUARY	18,109	19,981	+10%
FEBRUARY	19,683			JAN-FEB	37,792		
MARCH	25,411			JAN-MAR	63,203		
APRIL	25,128			JAN-APR	88,331		
MAY	26,780			JAN-MAY	115,111		
JUNE	29,536			JAN-JUNE	144,647		
JULY	23,348			JAN-JULY	167,995		
AUGUST	30,110			JAN-AUG	198,105		
SEPTEMBER	28,044			JAN-SEPT	226,149		
OCTOBER	26,839			JAN-OCT	252,988		
NOVEMBER	23,505			JAN-NOV	276,493		
DECEMBER	18,710			JAN-DEC	295,203		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1983	1984	PERCENTAGE CHANGE		1983	1984	PERCENTAGE CHANGE
JANUARY	17,783	19,790	+11%	JANUARY	17,783	19,790	+11%
FEBRUARY	19,721			JAN-FEB	37,504		
MARCH	25,580			JAN-MAR	63,084		
APRIL	25,166			JAN-APR	88,250		
MAY	26,951			JAN-MAY	115,201		
JUNE	29,484			JAN-JUNE	144,685		
JULY	23,454			JAN-JULY	168,139		
AUGUST	29,945			JAN-AUG	198,084		
SEPTEMBER	27,979			JAN-SEPT	226,063		
OCTOBER	26,712			JAN-OCT	252,775		
NOVEMBER	23,533			JAN-NOV	276,308		
DECEMBER	18,771			JAN-DEC	295,079		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1983	1984		1983	1984
JANUARY	5.2%	4.6%	JANUARY	937	926
FEBRUARY	4.6%		FEBRUARY	899	
MARCH	2.9%		MARCH	730	
APRIL	2.8%		APRIL	692	
MAY	1.9%		MAY	521	
JUNE	1.9%		JUNE	573	
JULY	2.0%		JULY	467	
AUGUST	2.1%		AUGUST	632	
SEPTEMBER	2.5%		SEPTEMBER	697	
OCTOBER	3.1%		OCTOBER	824	
NOVEMBER	3.4%		NOVEMBER	796	
DECEMBER	3.9%		DECEMBER	735	

MOBILE/MANUFACTURED HOME PRODUCTION

	JANUARY			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
NORTHEAST	592	708	+20%	592	708	+20%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	592	708	+20%	592	708	+20%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	1,356	1,443	+6%	1,356	1,443	+6%
ILLINOIS *	*	*	---	*	*	---
INDIANA	1,119	1,182	+6%	1,119	1,182	+6%
MICHIGAN *	*	*	---	*	*	---
OHIO	89	113	+27%	89	113	+27%
WISCONSIN	148	148	+0%	148	148	+0%
WEST NORTH CENTRAL	1,020	749	-27%	1,020	749	-27%
IOWA *	*	*	---	*	*	---
KANSAS	566	307	-46%	566	307	-46%
MINNESOTA	101	128	+27%	101	128	+27%
MISSOURI	105	65	-38%	105	65	-38%
NEBRASKA	248	249	+0%	248	249	+0%
NORTH DAKOTA	0	0	0%	0	0	C%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	6,625	8,216	+24%	6,625	8,216	+24%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,981	2,211	+12%	1,981	2,211	+12%
GEORGIA	2,800	3,528	+26%	2,800	3,528	+26%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	1,578	2,092	+33%	1,578	2,092	+33%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	266	385	+45%	266	385	+45%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	6,069	6,121	+1%	6,069	6,121	+1%
ALABAMA	1,338	1,293	-3%	1,338	1,293	-3%
ARKANSAS	230	191	-17%	230	191	-17%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	205	223	+9%	205	223	+9%
MISSISSIPPI	523	531	+2%	523	531	+2%
OKLAHOMA	60	59	-2%	60	59	-2%
TENNESSEE	533	723	+36%	533	723	+36%
TEXAS	3,180	3,101	-2%	3,180	3,101	-2%

MOBILE/MANUFACTURED HOME PRODUCTION

	JANUARY			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
MOUNTAIN	911	900	-1%	911	900	-1%
ARIZONA	543	525	-3%	543	525	-3%
COLORADO	129	73	-43%	129	73	-43%
IDAHO	239	302	+26%	239	302	+26%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,299	1,565	+20%	1,299	1,565	+20%
CALIFORNIA	807	1,081	+34%	807	1,081	+34%
OREGON	414	422	+2%	414	422	+2%
WASHINGTON	78	62	-21%	78	62	-21%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	237	279	+18%	237	279	+18%
TOTAL PRODUCTION	18,109	19,981	+10%	18,109	19,981	+10%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	JANUARY			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
NORTHEAST	548	757	+38%	548	757	+38%
CONNECTICUT	9	10	+11%	9	10	+11%
MAINE	19	58	NM	19	58	NM
MASSACHUSETTS	23	25	+9%	23	25	+9%
NEW HAMPSHIRE	38	42	+11%	38	42	+11%
NEW JERSEY	41	32	-22%	41	32	-22%
NEW YORK	129	245	+90%	129	245	+90%
PENNSYLVANIA	276	318	+15%	276	318	+15%
RHODE ISLAND	5	5	+0%	5	5	+0%
VERMONT	8	22	NM	8	22	NM

MOBILE/MANUFACTURED HOME SHIPMENTS

	JANUARY			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
EAST NORTH CENTRAL	811	1,045	+29%	811	1,045	+29%
ILLINOIS	141	209	+48%	141	209	+48%
INDIANA	148	213	+44%	148	213	+44%
MICHIGAN	172	236	+37%	172	236	+37%
OHIO	248	266	+7%	248	266	+7%
WISCONSIN	102	121	+19%	102	121	+19%
WEST NORTH CENTRAL	669	561	-16%	669	561	-16%
IOWA	56	37	-34%	56	37	-34%
KANSAS	165	142	-14%	165	142	-14%
MINNESOTA	67	73	+9%	67	73	+9%
MISSOURI	282	212	-25%	282	212	-25%
NEBRASKA	43	26	-40%	43	26	-40%
NORTH DAKOTA	25	26	+4%	25	26	+4%
SOUTH DAKOTA	31	45	+45%	31	45	+45%
SOUTH ATLANTIC	6,028	7,960	+32%	6,028	7,960	+32%
DELAWARE	94	153	+63%	94	153	+63%
FLORIDA	2,463	2,862	+16%	2,463	2,862	+16%
GEORGIA	929	1,205	+30%	929	1,205	+30%
MARYLAND	77	98	+27%	77	98	+27%
NORTH CAROLINA	1,227	1,867	+52%	1,227	1,867	+52%
SOUTH CAROLINA	799	1,166	+46%	799	1,166	+46%
VIRGINIA	323	463	+43%	323	463	+43%
WEST VIRGINIA	116	146	+26%	116	146	+26%
SOUTH CENTRAL	6,403	5,901	-8%	6,403	5,901	-8%
ALABAMA	476	626	+32%	476	626	+32%
ARKANSAS	274	292	+7%	274	292	+7%
KENTUCKY	219	260	+19%	219	260	+19%
LOUISIANA	845	843	+0%	845	843	+0%
MISSISSIPPI	342	368	+8%	342	368	+8%
OKLAHOMA	602	478	-21%	602	478	-21%
TENNESSEE	287	319	+11%	287	319	+11%
TEXAS	3,358	2,715	-19%	3,358	2,715	-19%
MOUNTAIN	1,443	1,473	+2%	1,443	1,473	+2%
ARIZONA	580	612	+6%	580	612	+6%
COLORADO	135	98	-27%	135	98	-27%
IDAHO	76	75	-1%	76	75	-1%
MONTANA	47	58	+23%	47	58	+23%
NEVADA	130	163	+25%	130	163	+25%
NEW MEXICO	348	345	-1%	348	345	-1%
UTAH	82	88	+7%	82	88	+7%
WYOMING	45	34	-24%	45	34	-24%
PACIFIC	1,143	1,346	+18%	1,143	1,346	+18%
CALIFORNIA	642	831	+29%	642	831	+29%
OREGON	139	174	+25%	139	174	+25%
WASHINGTON	362	341	-6%	362	341	-6%

MOBILE/MANUFACTURED HOME SHIPMENTS

	JANUARY			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
ALASKA	10	12	+20%	10	12	+20%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	611	735		611	735	
GOVT. EXPORT	117	0		117	0	
TOTAL SHIPMENTS	17,783	19,790	+11%	17,783	19,790	+11%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1984 PRODUCT MIX

	JAN-JAN SHIPMENTS			JAN-JAN PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	660	97	757	605	103	708
	87%	13%	100%	85%	15%	100%
CONNECTICUT	10	0	10	0	0	0
MAINE *	55	3	58	*	*	*
MASSACHUSETTS	10	15	25	0	0	0
NEW HAMPSHIRE *	38	4	42	*	*	*
NEW JERSEY	16	16	32	0	0	0
NEW YORK *	220	25	245	*	*	*
PENNSYLVANIA	286	32	318	605	103	708
RHODE ISLAND	4	1	5	0	0	0
VERMONT *	21	1	22	*	*	*
EAST NORTH CENTRAL	850	195	1,045	1,176	267	1,443
	81%	19%	100%	81%	19%	100%
ILLINOIS *	160	49	209	*	*	*
INDIANA	172	41	213	943	239	1,182
MICHIGAN *	186	50	236	*	*	*
OHIO	221	45	266	97	16	113
WISCONSIN	111	10	121	136	12	148

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-JAN SHIPMENTS			JAN-JAN PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	467	94	561	624	125	749
	83%	17%	100%	83%	17%	100%
IOWA *	34	3	37	*	*	*
KANSAS	105	37	142	261	46	307
MINNESOTA	67	6	73	111	17	128
MISSOURI	181	31	212	47	18	65
NEBRASKA	20	6	26	205	44	249
NORTH DAKOTA	22	4	26	0	0	0
SOUTH DAKOTA *	38	7	45	*	*	*
SOUTH ATLANTIC	5,107	2,853	7,960	5,239	2,977	8,216
	64%	36%	100%	64%	36%	100%
DELAWARE	126	27	153	0	0	0
FLORIDA	1,330	1,532	2,862	886	1,325	2,211
GEORGIA	758	447	1,205	2,331	1,197	3,528
MARYLAND *	83	15	98	*	*	*
NORTH CAROLINA	1,474	393	1,867	1,652	440	2,092
SOUTH CAROLINA *	825	341	1,166	*	*	*
VIRGINIA	397	66	463	370	15	385
WEST VIRGINIA	114	32	146	0	0	0
SOUTH CENTRAL	5,033	868	5,901	5,331	790	6,121
	85%	15%	100%	87%	13%	100%
ALABAMA	515	111	626	1,174	119	1,293
ARKANSAS	237	55	292	166	25	191
KENTUCKY *	209	51	260	*	*	*
LOUISIANA	784	59	843	203	20	223
MISSISSIPPI	327	41	368	524	7	531
OKLAHOMA	420	58	478	52	7	59
TENNESSEE	268	51	319	621	102	723
TEXAS	2,273	442	2,715	2,591	510	3,101
MOUNTAIN	886	587	1,473	499	401	900
	60%	40%	100%	55%	45%	100%
ARIZONA	287	325	612	271	254	525
COLORADO	73	25	98	42	31	73
IDAHO	39	36	75	186	116	302
MONTANA *	40	18	58	*	*	*
NEVADA	67	96	163	0	0	0
NEW MEXICO	299	46	345	0	0	0
UTAH *	54	34	88	*	*	*
WYOMING *	27	7	34	*	*	*
PACIFIC	405	941	1,346	474	1,091	1,565
	30%	70%	100%	30%	70%	100%
CALIFORNIA	208	623	831	294	787	1,081
OREGON	65	109	174	166	256	422
WASHINGTON	132	209	341	14	48	62

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-JAN SHIPMENTS			JAN-JAN PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	11	1	12	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	13,419 70%	5,636 30%	19,055 100%	13,948 71%	5,754 29%	19,702 100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	605	130	735			
OTHER (CANADA)				0	0	0
STATES WITH*				202	77	279
TOTAL	14,024 71%	5,766 29%	19,790 100%	14,150 71%	5,831 29%	19,981 100%

NOTE: FINAL 1983 PRODUCT MIX FOR TOTAL U.S. WAS 27% AND 73% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
JANUARY 1984

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
FLORIDA	2,862	15.0%	1	1,330	9.9%	3	1,532	27.2%	1
TEXAS	2,715	14.2%	2	2,273	16.9%	1	442	7.8%	4
NORTH CAROLINA	1,867	9.8%	3	1,474	11.0%	2	393	7.0%	5
GEORGIA	1,205	6.3%	4	758	5.6%	6	447	7.9%	3
SOUTH CAROLINA	1,166	6.1%	5	825	6.1%	4	341	6.1%	6
LOUISIANA	843	4.4%	6	784	5.8%	5	59	1.0%	13
CALIFORNIA	831	4.4%	7	208	1.6%	19	623	11.1%	2
ALABAMA	626	3.3%	8	515	3.8%	7	111	2.0%	9
ARIZONA	612	3.2%	9	287	2.1%	12	325	5.8%	7
OKLAHOMA	478	2.5%	10	420	3.1%	8	58	1.0%	14
VIRGINIA	463	2.4%	11	397	3.0%	9	66	1.2%	12
MISSISSIPPI	368	1.9%	12	327	2.4%	10	41	0.7%	23
NEW MEXICO	345	1.8%	13	299	2.2%	11	46	0.8%	20
WASHINGTON	341	1.8%	14	132	1.0%	24	209	3.7%	8
TENNESSEE	319	1.7%	15	268	2.0%	14	51	0.9%	17
PENNSYLVANIA	318	1.7%	16	286	2.1%	13	32	0.6%	27
ARKANSAS	292	1.5%	17	237	1.8%	15	55	1.0%	15
OHIO	266	1.4%	18	221	1.6%	16	45	0.8%	21
KENTUCKY	260	1.4%	19	209	1.6%	18	51	0.9%	16
NEW YORK	245	1.3%	20	220	1.6%	17	25	0.4%	32
MICHIGAN	236	1.2%	21	186	1.4%	20	50	0.9%	18
INDIANA	213	1.1%	22	172	1.3%	22	41	0.7%	22
MISSOURI	212	1.1%	23	181	1.3%	21	31	0.6%	29
ILLINOIS	209	1.1%	24	160	1.2%	23	49	0.9%	19
OREGON	174	0.9%	25	65	0.5%	33	109	1.9%	10
NEVADA	163	0.9%	26	67	0.5%	32	96	1.7%	11
DELAWARE	153	0.8%	27	126	0.9%	25	27	0.5%	30
WEST VIRGINIA	146	0.8%	28	114	0.8%	26	32	0.6%	28
KANSAS	142	0.7%	29	105	0.8%	28	37	0.7%	24
WISCONSIN	121	0.6%	30	111	0.8%	27	10	0.2%	37
COLORADO	98	0.5%	31	73	0.5%	30	25	0.4%	31
MARYLAND	98	0.5%	32	83	0.6%	29	15	0.3%	35
UTAH	88	0.5%	33	54	0.4%	35	34	0.6%	26
IDAHO	75	0.4%	34	39	0.3%	37	36	0.6%	25
MINNESOTA	73	0.4%	35	67	0.5%	31	6	0.1%	40
MAINE	58	0.3%	36	55	0.4%	34	3	0.1%	45
MONTANA	58	0.3%	37	40	0.3%	36	18	0.3%	33
SOUTH DAKOTA	45	0.2%	38	38	0.3%	39	7	0.1%	38
NEW HAMPSHIRE	42	0.2%	39	38	0.3%	38	4	0.1%	42
IOWA	37	0.2%	40	34	0.3%	40	3	0.1%	44
WYOMING	34	0.2%	41	27	0.2%	41	7	0.1%	39
NEW JERSEY	32	0.2%	42	16	0.1%	45	16	0.3%	34
NEBRASKA	26	0.1%	43	20	0.1%	44	6	0.1%	41
NORTH DAKOTA	26	0.1%	44	22	0.2%	42	4	0.1%	43
MASSACHUSETTS	25	0.1%	45	10	0.1%	48	15	0.3%	36
VERMONT	22	0.1%	46	21	0.2%	43	1	0.0%	48
ALASKA	12	0.1%	47	11	0.1%	46	1	0.0%	46
CONNECTICUT	10	0.1%	48	10	0.1%	47	0	0.0%	49
RHODE ISLAND	5	0.0%	49	4	0.0%	49	1	0.0%	47
	19,055	100.0%		13,419	100.0%		5,636	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING